

Member Spotlight

July 2024

BFT Mastclimbing





Member Spotlight - BFT Mastclimbing

We asked Rob Munns, Head of Sales and Business Development from BFT Mastclimbing to share a bit about their organisation and the work they do. If you'd like to contact Rob about any of the below, click [here](#)

About BFT Mastclimbing

BFT is a mast climber family business that began as a scaffolding company back in 1997. This helped create the name: BFT standing for Boards, Fittings and Tubes.

This old way of working at height wasn't enough. Client demands were changing but scaffolding wasn't. We knew it would always be slow to erect and dismantle, awkward to transport and always limit our ambition.

That's when we spotted the enormous potential in mast climbers. The second we realised the speed and savings benefits over scaffolding, we knew this was the future. And that we were the ones to lead it.

An assumption is often made that to access the outside of a building you need scaffolding – which is a huge cause of resident complaints. BFT Mastclimbing are here with great news – that there is a viable alternative to scaffolding that is far better for the residents and cheaper for the project.

Give us a little known fact about your organisation.

BFT Mastclimbing is faster, safer and about 50% CHEAPER than scaffolding buildings 6 stories and higher.

Tell us about a time that engagement has made a difference to your services or communities?

When we interviewed a resident that was forced to 'live' behind scaffolding whilst works were happening on her flat we realised that residents wellbeing was just not being prioritised by contractors and wanted to raise this issue. We now share this story with Landlords and Contractors alike to help prevent 1000's of more residents to have to suffer due to the lack of awareness in the industry.

What are you currently working on when it comes to engagement?

Raising awareness of the impact that covering buildings in scaffolding has on the lives of residents. From lack of daylight through to increased privacy and security concerns.



We want more clients to demand that their contractors seek out viable alternatives to scaffolding – which is where we come in! Too many buildings are needlessly covered in scaffolding mainly because the contractors themselves make more money out of doing it this way - even though Mastclimbers are cheaper than scaffolding.

Why did you decide to join Tpas?

Ultimately to speak to clients and save as many residents as possible from being imprisoned in their own homes for months on end when there is an alternative. The more case studies we get from residents the more awareness we can generate.

What is your top engagement tip?

Don't be afraid to learn, we don't know what we don't know so listen to what is being said and pride yourselves on looking for better solutions every day.

What is the one thing you are really proud of when it comes to engagement?

Standing up for what is right (resident wellbeing) and challenging existing behaviours in the marketplace that are done for selfish reasons (greed).

You can find out more about BFT Mastclimbing by visiting their website [here](#)



My work purpose

Which would you rather live in during 12-24 months of construction works?

Vs

No Human should be forced to live behind scaffold unless all other options have been exhausted

